

Contracts Awarded by ICB

Name of Project: Tanzania - Productive Social Safety Net Project

Project ID: P124045

Bid/Contract Description: Supply of Motor Vehicles

Scope of Contract: Bid/Contract comprise 3 lots namely, Lot 1: Motor Vehicle Station Wagon Type 1, Lot 2: Motor Vehicle Station Wagon Type 3 and Lot 3: Motor Vehicle Station Wagon Type 3.

Duration:

- i. Lot 1: Motor Vehicle Station Wagon Type 1 - 210 days inclusive of payment period
- ii. Lot 2: Motor Vehicle Station Wagon Type 2 - 210 days inclusive of payment period
- iii. Lot 3: Motor Vehicle Station Wagon Type 3 - 210 days inclusive of payment period

Contract Signature Date: August 26, 2013

Awarded Bidders		
Name & Address of awarded bidder	Bid price at bid opening	Final bid price
CMC Automobiles Ltd, P. O. Box 1852, Dar Es Salaam, Tanzania	USD 1,747,434	United States Dollars One Million Seven Hundred Forty Seven Thousand Four Hundred Thirty Four (USD 1,747,434.00) excluding duties and VAT for Lot No.1 - Motor Vehicles Station Wagon Type 1
CMC Automobiles Ltd, P. O. Box 1852, Dar Es Salaam, Tanzania	USD 1,884,776	United States Dollars One Million Eight Hundred Eighty Four Thousand Seven Hundred Seventy Six (USD 1,884,776.00) excluding duties and VAT for Lot No.2 - Motor vehicles Station Wagon Type 2
Toyota Tanzania Ltd, P. O. Box 9060, Dar Es Salaam, Tanzania	JPY 334,393,500 JPY 208,159,955 TZS. 426,500,000 Price for lots No. 1, 2 and 3 Taxes if applicable and Local charges respectively	Japanese Yen Sixty Two million Three Hundred Ninety Seven Thousand (JPY 62,397,000.00) excluding duties and VAT and Tanzania Shillings Eighty two Million Five Hundred Thousands (TZS 82,500,000.00) for local charges for Lot No.3 - Motor vehicles Station Wagon Type 3

Evaluated Bidders - Lot No. 1		
Name of the evaluated bidders	Bid price at bid opening	Bid price of evaluated bid
CMC Automobiles Ltd, P. O. Box 1852, Dar Es Salaam, Tanzania	USD 1,747,434	USD 1,747,434

Evaluated Bidders - Lot No. 2		
Name of the evaluated bidders	Bid price at bid opening	Bid price of evaluated bid

Evaluated Bidders - Lot No. 2		
Name of the evaluated bidders	Bid price at bid opening	Bid price of evaluated bid
Toyota Tanzania Ltd, P. O. Box 9060, Dar Es Salaam, Tanzania	JPY 176,983,700.00 and TZS 193,500,000.00	JPY 176,983,700.00 TZS 193,500,000.00
CFAO Motors Limited, Pugu/ Nyerere Road, P. O. Box 40798, Dar es salaam, Tanzania	JPY 166,530,400.00	JPY 166,530,400.00
CMC Automobiles Ltd, P. O. Box 1852, Dar Es Salaam, Tanzania	USD 1,884,776	USD 1,884,776

Evaluated Bidders - Lot No. 3		
Name of the evaluated bidders	Bid price at bid opening	Bid price of evaluated bid
Toyota Tanzania Ltd, P. O. Box 9060, Dar Es Salaam, Tanzania	JPY 334,393,500 JPY 208,159,955 TZS. 426,500,000 Price for lots No. 1, 2 and 3 Taxes and Local charges respectively	JPY 62,397,000.00 & TZS 82,500,000.00
CFAO Motors Limited, Pugu/ Nyerere Road, P. O. Box 40798, Dar es salaam, Tanzania	JPY 67,350,000.00	JPY 67,350,000.00

Rejected Bidders		
Name of rejected bidders	Bid price at bid opening	Reasons for Rejection
Tata Africa Holdings (Tanzania) Limited, Plot 1 & 2, Vinguguti Industrial Area, Nyerere Road, P. O. Box 40207, Dar Es Salaam, Tanzania	USD 3,939,000 For lots No. 1, 2 and 3 Price is inclusive of Import duty and VAT	1. Bidder submitted misleading Manufacturer's Authorization Form. Whereas the text indicates Authorizer has factories in Pimpri, Pune Maharashtra India, the Company address below indicates the Form is from Warli Mumbai India. In that case, "real" Manufacturer cannot be ascertained. 2. Submitted Bid Security is valid for 90 days instead of 118 days as stipulated in ITB sub clause 21.1(f) and corresponding Bid Data Sheet.
Global Fleet Sales Ltd. (Member of RMA Group) 283/75 Home Place Office Building 15th Floor, Sukhumvit 55 (Thonglor 13), Sukhumvit Road, Klongton – Nue, Wattana, Bangkok 10110 Thailand	USD 1,657,488 For lot No. 2 and 3	1. Submitted written confirmation authorizing signatory of the Bid (Power of Attorney); is not specific. It is not specific in the sense that it was issued in November 2012 while the tender in question was floated in March 2013. 2. Submitted Bid Security is contrary to given format (in the sample forms for Bid Security in the Bidding Documents) and hence not acceptable to the Purchaser.

Hyundai East Africa Ltd, Plot 62, Nyerere Road P. O. Box 19129 Dar es salaam -Tanzania	USD 1,914,360 For lot No. 1 The Price is inclusive of duties and taxes	Non compliance to some technical specifications items for lot1 (Specification item 1, 2, 10, 11, 12, 13 and 14)
Toyota Tanzania Ltd, No. 5 Nyerere Road, P. O. Box 9060, Dar es salaam, Tanzania	JPY 334,393,500 JPY 208,159,955 TZS. 426,500,000 Price for lots No. 1, 2 and 3 Taxes and Local charges respectively	Non compliance to some technical specifications items for lot1 (Specification item 1 and 2)
CFAO Motors Limited, Pugu/ Nyerere Road, P. O. Box 40798, Dar es salaam, Tanzania	JPY 58,415,500 JPY 166,530,400 JPY 67,350,000 For lot No. 1 For lot No. 2 For lot No. 3 prices exclusive taxes	1. Non compliance to some technical specifications items for lot1 (Specification item 1, 2, 3, 11 and 14), and 2. Could not satisfy post qualification requirements for Lot 2 and 3
Diamond Motors Limited, Plot No. 22 B, Nyerere Road, Vingunguti Estate, P. O. Box 7847, Dar es salaam, Tanzania	JPY 141,857,000.00 JPY 49,485,000.00 For lot No. 2 and For lot No. 3 respectively exclusive of duties and taxes	Non compliance to some technical specifications for lot 2 (Specification item 2 and 7) and for lot 3 (Specification item 2 and 9)
CMC Automobiles Ltd, P. O. Box 1852, Dar Es Salaam, Tanzania	USD 1,747,434 USD 1,884,776 USD 845,400 USD 4,477,610 For lot No. 1 For lot No. 2 For lot No. 3 Total respectively Excluding Duties & VAT	Non compliance to some technical specifications items for lot 3 (Specification item 9)